

DOVE LEAN

Lean Systems | Lean Development | Executive Solutions



Dove Lean Consultancy

An Introduction

Dove Business Development

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Dove Overview

About Us

We are experienced, highly qualified professionals with excellent references and a broad range of highly successful lean consulting projects spanning SMEs to global, blue chip organisations.

Dove was formed with employees having twenty eight years working in lean.

Dove employees have a foundation that stems from first hand coaching by Toyota trainers in Japan and the UK. This is further enhanced by business management qualifications and membership of the Chartered Management Institute.



Our Services

We have a portfolio of tools and techniques that we call on to really step change your production operations performance.

We deliver significant value by creating a lean mindset from shop floor to boardroom through to lean process re-engineering at all levels.

Dove Lean specialise in the deployment of lean practices within the production environment.

Our lean consulting experts deliver:

- A step change in operational performance
- A sustainable mindset change throughout your organisation
- Significantly reduced costs and improved efficiency through waste elimination
- Tangible service improvements



The Dove Lean Toolkit

At Dove we use proven industry standard tools and techniques blended with our own highly developed toolkit and methodology.

We are experts in:

- Value Stream Mapping
- Total Productive Maintenance
- Work Standardisation
- Total Quality Management
such as error proofing, problem solving etc
- Demand Driven Flow
(FiFo, JIT, Heijunka....)
- Communications
(Top Down / Bottom Up, SLAs,



The Dove Approach

Our approach is simple (OK lean!), having been proven over time, developed and honed to something we are very proud of.

Lean is all about good organisation and the elimination of waste implemented though...

- A hands on, dirty boots approach
- Working and engaging with your people at all levels, on the shop floor through to the boardroom
- Working in real time with your people, not in a darkened room with despair by PowerPoint.
- Freeing people; people only do what they are allowed to do!



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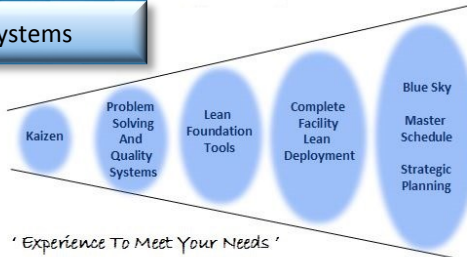
Dove Services

The services provided by Dove are outlined below.

This will give you a feel for the services we can offer to your enterprise, from SME's to multinational groups, helping you gain real competitive advantage.



Lean Systems

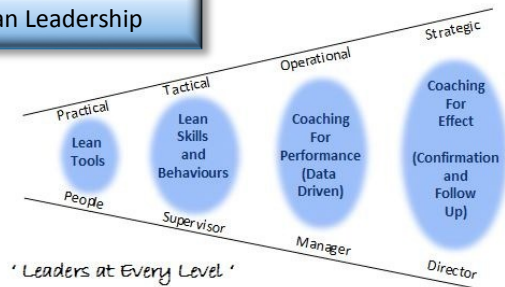


A toolkit of Lean Systems is important:

- It could be Kaizen, Problem Solving, Quality Systems or Lean Foundation Tools
- It could be Complete Facility Lean Deployment
- It could be Blue Sky, Master Schedule or Strategic Planning

At Dove we have those lean tools but the vital element is the experience we have using these tools expertly & importantly, to blend the right tools with the needs of your business.

Lean Leadership



Dove have the leadership development experience:

- If your need is practical, tactical, operational, strategic or all of these
- If your needs are for your supervisors, managers, directors or all your people

Dove are here to meet those needs, large or small, bringing competitive advantage through building leaders at every level.

Executive Solutions

Company Score Cards | Organisational Change

Strategic Plans and Policies | One to One Mentoring

At Dove, our executive solutions can be tailored to your needs and we can take an holistic view:

- Creating Scorecards around your KPIs, stand alone or to track your lean journey
- Implementing organisational change and guiding you through the process
- Creating strategic plans with you and setting policies
- Supporting you with one to one mentoring

Our executive solutions can be used with our lean services or stand alone as required. Suitable for SME's & global enterprises.

What You Get

Dove's service is variable to suit your needs. we will always strive for the ideal but with consideration to your business and its capabilities.

Using the right tools and approach will generate results in a practical manner, reduce costs and help you gain the competitive advantage.

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Dove People—Overview



OVERVIEW - Our People and Values

We are experienced, highly qualified professionals with excellent references and a broad range of highly successful lean consulting projects spanning SMEs to global, blue chip organisations.

Dove was formed with employees having up to twenty eight years working in lean. Dove employees have a foundation that stems from first hand coaching by Toyota trainers in Japan and the UK. This is further enhanced by business management qualifications and membership of the Chartered Management Institute.

Dove Business Development is a small, but growing, and highly flexible lean consultancy.

As we build our consultancy you can start to see the impressive history and capability of our experts.

Our Values

The values at Dove Business Development Ltd run deep through our people.

When you engage Dove to really boost your business you will be supported by people who:

- Maintain high standards of professional conduct and competence
- Act openly and with integrity
- Are accountable for their actions and applying sound judgement
- Motivate and support others, showing them respect
- Contribute positively to your organisational objectives

You will also find us highly flexible and adaptive to your needs.

Your thoughts and feedback as we work with you, will always be listened to and incorporated into how we help you implement a lean culture.

Our People

Dove Business Development is a small, but growing, and highly flexible lean consultancy.

As we build our consultancy you can start to see the impressive history and capability of our experts.

On the following page you will find a brief outline of the career and skills of the founder of Dove Business Development Ltd, Malcolm Hall.

Our People & Values

A combined force that enables us to get deep into your organisation, understand your issues and objectives, then help build capability at every level, leaving you with lean legacy, efficient production operations and significant competitive advantage.

The Dove Differential!



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The Dove Model

Lean principles . . . when applied with vigour and determination can produce a world class business performance.

The Dove general approach is:

- To be supportive rather than directive,
- Have the project owned locally to ensure the right solution for the client and maximum transfer of skills and experience.

The activity will focus on:

- What's important to the area/site initially, introducing the right lean foundation tool to meet the challenge and ease the burden
- Then moving on to the full suite for mutual support and effect.

The coach will:

- Use their lean background to produce solutions that are workable and accepted by the staff,
- Provide an appropriate level of management support without inhibiting the opportunities for leaders to emerge.

Finally support is kept in place until lean skill transfer is complete and initial sustainability is achieved.

Summary :-

Introduction
Of
'Lean Principles'
Will;



Promote Continuous Improvement

Improve Competiveness

Change the culture and the systems

Use Waste Elimination To Reduce Cost

Make For World Class Processes

Employ Supportive Coaching

Bring Results

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Dove Testimonials

We at DBD Lean take immense pride in the feedback from previous lean projects. As such we take pleasure in sharing with you a sample of these words from people that have valued our contribution to their success.

Please note that Dove was formed by consultants with many years experience in the lean consulting sector. The testimonials we share with you are from our individual work with clients, but not all necessarily whilst as Dove consultants.



Please take a look at our website (www.dbd-lean.com) to see further examples of our feedback

A Professional recommendation for Malcolm Hall: M Walkington, Operations Manager, BCP Stockton

"Malcolm was employed on a consultancy basis by Caterpillar at it's Stockton facility to help with lean deployment. His specific project was based on increasing throughput by 25% inside an 8 week period, using the same floor space and headcount.

Malcolm's focus was on real change at the shop floor level, caring more about bringing about a mindset change rather than just deploying lean tools. However, during the project he did leave a legacy of lean principles that he introduced included visual factory, Flow and Line balancing, continuous maintenance, no defects forward, in-station quality validation, issue escalation.

To ensure a successful project outcome, Malcolm demonstrated his flexibility by being able to work with all levels of our business, from boardroom to factory floor and ensuring the message was delivered across 24/7 operations.

This experience gave us a great foundation on a path to a sustainable lean business. Since this deployment, our factory and product base have changed many times. Each time we find ourselves referring back to the principles taught to us by Malcolm."

Personal Feedback from Sophie, Government Department Lean Project

"I have worked with Malcolm for 6 months on the DWP LEAN initiative. During this time Malcolm has led the team to successfully implement both process improvements and a LEAN culture.

He has been a driving force in ensuring the LEAN were adopted and his subtle but determined approach meant the team continued according to plan – never taking the easy option or giving up.

Malcolm used his wealth of knowledge and experience to up skill the team, choosing different examples from his past to get the messages across.

From a personal perspective Malcolm has coached me all the way through this project, helping me to develop my knowledge of both LEAN and consulting. He has a patient and calm outlook, is very approachable and can judge a situation quickly and accurately.

Malcolm has provided an appropriate level of management support, ensuring I have enough guidance to add value to the project without inhibiting my opportunities to lead in some areas.

Malcolm is a true team player who has a professional approach, building confidence and relationships quickly. Malcolm keeps things fun whilst working at a fast pace, I would welcome the opportunity to work with Malcolm again in the future."

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Living Lean!

How does lean apply in every day life.....?

Very well actually.

Many things happen and you don't even realise it, from starting the kettle before you get the tea bags (QCO) to always putting the car keys on the stairs (Visual control).



In 2011 our Dove sponsored boat took lean to the 2011 Flying Fifteen World championships

So, a sailing team achieved these results from "business lean"? How so? By using the foundation tools from the Dove model;



A well oiled crew is important with repeatable predictable actions

Standard Work and Job Instruction is the key.

The tide really affects the ability to win so the tides were marked down on the cockpit sides

3 minute management Visual Control

The hull itself was heavy and needed to lose weight

5S, clear out everything & only put back what you really need

The boat was old and worn (like most facilities!)

So crew TPM was the key here, with daily checks and fixing things before they became a real problem keeping it in the race

Finally Kaizen was a major success factor, it just doesn't happen you have to push it, some call it experience but this comes with time, Kaizen comes quickly using objective thinking, go and see and experimentation.

This is the Dove approach, helping your people relate to lean in a natural context, enabling them to really carry the thinking forward to the workplace.

By bringing lean to life in this way, Dove finds that your people can really step back and think about it in a way where they realise that, yes, actually, this lean makes sense because I do use it at home! I just didn't realise it.

Dove brings the Lean Model to your teams in a way that really engages them, creating leaders at every level, where they feel empowered and willing to implement and sustain lean practices.

That is far more powerful and sustainable than trying to "enforce" a culture change. It also makes for a more enjoyable and fun place to work!



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